## Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of June 30, 2004 <sup>1</sup>

## OTHER MEDICARE MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Other Medicare Members <sup>2,3</sup>	End of Quarter														
CIGNA HealthCare of Massachusetts, Inc.4	0	0	1	1	1	1	15	13	7	0	2	0	0	799	840
HMO Blue <sup>5</sup>	390	531	691	9	747	42	446	260	2,049	0	812	453	481	802	7,713
Tufts Associated HMO, Inc. <sup>6</sup>	286	38	433	0	421	32	146	54	1,351	0	707	317	388	424	4,597
Total Other Medicare Members	676	569	1,125	10	1,169	75	607	327	3,407	0	1,521	770	869	2,025	13,150

<sup>&</sup>lt;sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>&</sup>lt;sup>2</sup> Includes all members enrolled in other Medicare plans including, for example, so-called "Meidcare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

<sup>&</sup>lt;sup>3</sup> Carriers that do not have any "Medicare Wrap-Around" business are not reflected on this report.

<sup>&</sup>lt;sup>4</sup> CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wrap-Around" product under the name "Central Care."

<sup>&</sup>lt;sup>5</sup> Blue Cross and Blue Shield of Massachusetts, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

<sup>&</sup>lt;sup>6</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan. This company offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).